

# Eurofoam

	2005	2006
Turnover (in Euro m):	341.4	412.8
Employees:	2,464	2,567
Locations:	45	46

## Markets and developments

Some slight growth was recorded in the overall market for polyurethane foam during 2006. Eurofoam was able – despite a highly competitive business environment – to boost its share in all markets. The significant developments outlined below were achieved in each of the five European countries in which Eurofoam runs foam productions:

### Austria

Eurofoam Austria celebrated 50 years of foam production and 25 years of Audiotec. The success formulae innovation, short delivery times and top quality brought rewards once again in the form of a successful business year 2006.

### Germany

Additional tonnage was gained while reducing costs. The operating profit improved significantly. The market for foam mattresses with

innovative cutting technology showed a powerful growth. Niche and special products were pushed forward significantly in 2007.

### Poland

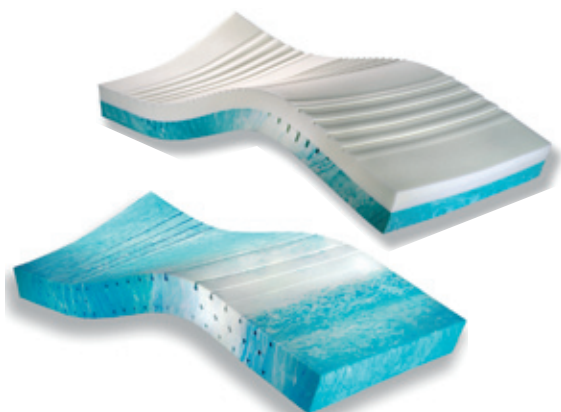
A period of sustained strong demand characterised the business situation for Eurofoam Polska. A third foaming machine was installed at the Zgierz plant to meet continuing high demand calls. The block storage, the curing racks and the tank storage facilities were extended. Eurofoam Polska is in the meantime by far the biggest foam producer in Europe.

### Hungary

The Special Foams division experienced good growth in Hungary once again, while the overall turnover of Eurofoam Hungary also increased again in 2006. Profits came under some pressure, because of fierce competition in the comfort area and the raw material price increases.

### Romania

Growing production volumes, growing results and a constantly expanding product range defined the situation. Eurofoam Romania



NAWAPUR Soft and NAWAPUR Contour are extending the NAWAPUR Energy Foam materials range. These are based on naturally growing raw materials and were specially developed for the formation of mattress zones.



Valuables need to be protected! Eurofoam pactec is the specialist for this: tailored packaging solutions – offering a perfect fit like protective armour encasing highly sensitive products.

entered the league of major foam producers in 2006.

The non-consolidated processing plants in the Czech Republic, Romania, Estonia, Poland, Slovakia, the Ukraine, Bulgaria and Serbia achieved positive results for another year. The processing plant established in Kaliningrad (Russia) in 2004 is supplied by Eurofoam Polska.

### **Trends**

The continuing increases in raw material prices reached extreme levels in 2006 – particularly during the second half of the year in. This situation was further aggravated by short availability and quantity rationing of the main raw materials. Eurofoam responded by pushing the use of sustainable growing raw materials. The innovative foam material NAWAPUR contains at least 22 % raw materials derived from natural vegetable oils. This material achieved a nomination for the Energy Globe in 2006 and was among the five finalists in the category “Earth”.

The NAWAPUR product family was expanded with two new types in 2006 and our Energy Foam was used in upholstery furniture for the first time. The foam for care division developed a bacteria resistant mattress for medical and care uses.

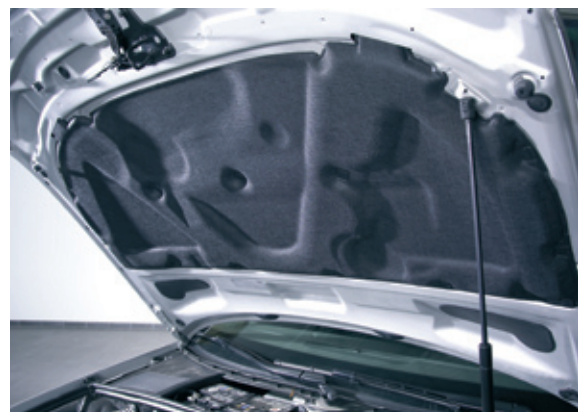
### **Outlook**

The Eurofoam Group has a good geographical and strategic positioning and expects to see further growth in the East European markets in 2007. Quality and innovation continue to take top priority together with the thorough development of new markets.

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[www.eurofoam.at](http://www.eurofoam.at)



Technical foams for seats and back-rests, head supports, centre armrests, door side panels and roof lining. All from a single source!



A few of the many applications for Thermoflex foams: Sound insulation for front hoods.